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**NEWS RELEASE
FOR IMMEDIATE RELEASE**
Tuesday, April 1, 2008

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White Cap Real Estate Signs with Prominent Managing Broker-Dealer

Firm Gains Strong West Coast Sales Force; Provides TIC Investment Options to Empire Securities

Madison, WI—White Cap Real Estate, a Wisconsin-based real estate investment firm specializing in 1031 Tenant-In-Common solutions, announced today that it has engaged Empire Securities as the Managing Broker-Dealer for the firm’s syndicated offerings.

Empire Securities, with established offices in Southern California, has served investors for over 40 years. Through this new affiliation with White Cap Real Estate, Empire Securities will be offering quality alternative investment options for 1031 exchange investors.

White Cap Real Estate’s experienced acquisitions team searches out the right properties teamed with the right financing packages to provide stability, positive monthly cash flow, and protection of principal. This strategy maximizes investor returns.

“Teaming up with Empire Securities will provide us with a selling group that will help us keep a pulse on the marketplace, while allowing us to continue our primary focus on the fundamentals of real estate investment, which we feel is a major benefit of this partnership,” said Ted Thomsen, co-founder of White Cap Real Estate. “Working with an established broker-dealer like Empire Securities also shows our long-term commitment to the Tenant-In-Common industry.”

“We are pleased to have this opportunity to introduce White Cap Real Estate to our selling group members throughout the United States. In this ever-changing real estate market we need a niche player that makes available sound real estate, strong performance, and true economic benefits to our investors,” said Phillip Rodriguez, President and CEO at Empire Securities.

[White Cap Real Estate](#) is a boutique sponsor of quality investments in commercial and retail real estate in the Midwest and California. The company offers professionally managed, turnkey real estate investment products for those seeking 1031 Exchanges or direct investments in income producing real estate, with hassle-free ownership. White Cap Real Estate has offices in Appleton, and Madison, Wis. and partners with firms in California. The firm is a member of the Tenant-In-Common Association (TICA).

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